

## Softwear/P.O.S.™

### Product Support Announcement

To: Softwear/P.O.S.™ Customers  
 From: The Infocorp Computer Solutions Ltd. Retail Product Team  
 Date: September 15, 2005

Infocorp Computer Solutions Ltd. is continually working to improve our software and services to best meet the needs of our customers. With Infocorp's recent announcement of the general availability of Access2Retail™, we would like to take this opportunity to review the support schedule for currently supported releases of Softwear/P.O.S.

- ❖ *Softwear/P.O.S. version 8.0 is currently the supported product.*
- ❖ *Softwear/P.O.S. version 7.0 and version 6.5 are now at End of Life (EOL). Annual renewal keys will continue to be issued to users of these versions until May 1, 2006, by which time users are required to have upgraded to Softwear/POS version 8.0 or the Access2Retail platform.*

***Effective immediately, all Softwear/P.O.S. users will be charged an annual authorization code renewal fee to cover the cost of authorization key production and administration, and to ensure that all licenses are contributing fairly to the availability of the Softwear/P.O.S. on-call support and emergency programs to the benefit of all users. Applicable authorization code renewal fees are as follows.***

Annual Fees	Softwear/P.O.S. Authorization Code	Softwear/P.O.S. Authorization Code including Support Program
Single Store	\$ 250.00	\$ 500.00
Head Office	\$ 300.00	\$ 900.00
Remote Location	\$ 100.00	\$ 150.00
Network Terminals	\$ 50.00	\$ 100.00
<i>Example: Single Store Installation with Two Network Terminals</i>	\$ 350.00	\$ 700.00
<i>Example: Chain Store Installation of Head Office, Two Remote Locations, Six Network Terminals</i>	\$ 800.00	\$ 1,800.00

Infocorp would like to help make your upgrade to the latest release of Softwear/P.O.S.™ Version 8.0 as straightforward and successful as possible. Therefore to assist you, we are offering the following.

- ❑ Special version 8.0 upgrade pricing for version 7.0 users. Upgrade diskettes can be purchased through Infocorp, or your local dealer. The upgrade process is typically a straight-forward A:\setup & follow-the-instructions over-write from the install diskette;
- ❑ With the standard telephone support program, as per rates above, a complementary evaluation and telephone assistance is provided; and
- ❑ For customized installs, and/or more complex issues, including analysis of customization, preparing updates, testing, and performing the upgrade itself; additional assistance is available on a time and materials basis at \$165/hr, one hour minimum charge.

## Softwear/P.O.S.™

### Product Support Announcement - Continued

#### Why Upgrade to Softwear/P.O.S. version 8.0?

A version 8.0 upgrade is ideal for a customer that is seeking to extend the life of their DOS-based system and older hardware. As a later-release product, version Softwear/P.O.S. version 8.0 is much more stable than version 7.0 in the Windows environments. Version 8.0 requires less database maintenance, and will reduce the risk of file corruption and permanent data loss. Our support department is experiencing a steady increase in calls for version 7.0 data file recovery due to database maintenance issues, operating systems changes, and hardware components that fail or become obsolete over time. System recoveries of this nature can take days to resolve. Version 8.0 also offers additional features such as gift certificate tracking, mix-and-match pricing, special order options, and additional reports, including Sold On-hand Analysis and the Employee Revenue Report. Applicable upgrade fees are as follows.

Softwear/P.O.S. Version 8.0	Version 7.0 to Version 8.0 upgrade	List Price
Single Store (QTY 1)	\$ 500.00	\$ 2,995.00
Head Office (QTY 1)	\$ 800.00	\$ 3,995.00
Remote Location (QTY 1)	\$ 312.50	\$ 2,400.00
Network Terminals (QTY 1)	\$ 125.00	\$ 700.00
Modules (QTY 1)	\$ 87.50	\$ 395.00
<i>Example: Single Store Installation with Two Network Terminals and Ticket Printing Module</i>	\$ 837.50	\$ 4,790.00
<i>Example: Chain Store Installation of Head Office, Two Remote Locations, Six Network Terminals, Purchasing Module, AR Module, Ticket Printing Module</i>	\$ 2,437.50	\$ 14,180.00

For further information on the version 8.0 upgrade, please call Infocorp Technical Support at 1-888-274-7192.

#### Advantages of Migrating to Access2Retail!

Access2Retail is ideal for the customer with a vision for leveraging today's new technology to build a more profitable business, with a product that enables seamless Softwear/P.O.S. data conversion and fast learning through its familiar Softwear/P.O.S. keystrokes. We welcome current Softwear/P.O.S.™ customers to review the complete Access2Retail™ offering to better understand our vision for the future. This exciting next generation product introduces new features such as:

- Hassle free communications that are real-time over the internet.
- Instant enterprise communications. Add an inventory item at Head Office and it shows up at all locations within minutes. Everything is instantly up to date!
- Microsoft SQL database- proven, reliable technology (no system recoveries needed).

- Remote in store inventory maintenance
- Integrated debit, credit card integration: Fast authorization time (less than 2 seconds). Gift cards also available with this module.
- Log in to the POS system directly from home over high speed internet, real-time.
- Enhanced flexibility with customizable reporting using the power of Crystal Reports. Reports that are faster and easier to read with a new modern layout. Information you need to make important decisions.
- Email integration: email reports, invoices, PO's.
- Windows based! Easy to use, Easier to train new staff.
- Mouse and/or keyboard control. Still uses the familiar F9, F5 and other Software/POS function keys.
- Data conversions from Software/POS
- Proven, stable operating software currently installed in over 100 + stores.
- Compatible with Microsoft Office - Word, Excel.
- Customer management: instant look ups by first name, last name, and phone number, etc., and display of complete sales history, with reprint bill available.
- Promotions: Instant price promotions, active immediately after set up. Ability to set up timed discounts on departments, vendors, classes, etc.
- Complete bar code ticket printing solutions along with hand held inventory count reader system.

Applicable Access2Retail pricing is as follows. For a limited period of time, Software/P.O.S. version 7.0 users are provided with a 15% discount on the Access2Retail list price, and version 8.0 users are provided with a 35% discount on the list price.

<b>Access2Retail</b>	<b>Version 8.0 User Price</b>	<b>Version 7.0 User Price</b>	<b>List Price</b>
Single Store, Includes Ticket Printing (QTY 1)	\$ 1,624.15	\$ 2,124.15	\$ 2,499.00
Head Office, Includes Ticket Printing (QTY 1)	\$ 1,705.80	\$ 2,505.80	\$ 2,948.00
Remote Location (QTY 1)	\$ 1,726.65	\$ 2,039.15	\$ 2,399.00
Network Terminals (QTY 1)	\$ 299.15	\$ 424.15	\$ 499.00
Modules (QTY 1)	\$ 336.65	\$ 424.15	\$ 499.00
<i>Example: Single Store Installation with Two Network Terminals and Ticket Printing</i>	\$ 2,559.10	\$ 3,396.60	\$ 3,996.00
<i>Example: Chain Store Installation of Head Office, Two Remote Locations, Six Network Terminals, Purchasing Module, AR Module, Ticket Printing Module</i>	\$ 7,963.95	\$ 10,401.45	\$ 12,237.00

For further information about Access2Retail, please call (905) 477-2854 ext. 3001, or contact your local account representative. In addition, be sure to check out [www.infocorpnw.com](http://www.infocorpnw.com) for additional information about Access2Retail.